



November 2012 Market Results

Greater Toronto Area

New Home Market

SUMMARY HIGHLIGHTS & PERSPECTIVES

November Sales Results

- 5th highest November High Rise sales on record (13 yrs.)
- 2nd lowest November Low Rise sales on record (13 yrs.)
- 2nd lowest Total November new home sales on record (13 yrs.)

Year-to-Date Sales Results

- 4th highest YTD High Rise sales on record, +15% higher than the long term average
- 2nd lowest YTD Low Rise sales on record, -38% lower than the long term average
- 3rd lowest Total YTD new home sales, -16% lower than the long term average

RealNet Index Price

- High Rise Index Price +2.0% increase from prior year
- Low Rise Index Price +16.6% increase from prior year

Remaining Inventory

- Remaining High Rise inventory at 2nd highest level on record
- Remaining Low Rise inventory at highest level since Dec. 2010 but still very low
- Remaining Total new home inventory within the long term normal range

Market Results

December 17, 2012

New Home Sales

Monthly

Year to Date

Nov. 2012

Jan.-Nov. 2012

Low Rise	960	13,663
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High Rise	1,556	18,103
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Total	2,516	31,766
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Remaining Inventory

Nov. 30, 2012

Low Rise	7,528
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High Rise	21,398
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Total	28,926
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RealNet Price Index

Nov. 30, 2012

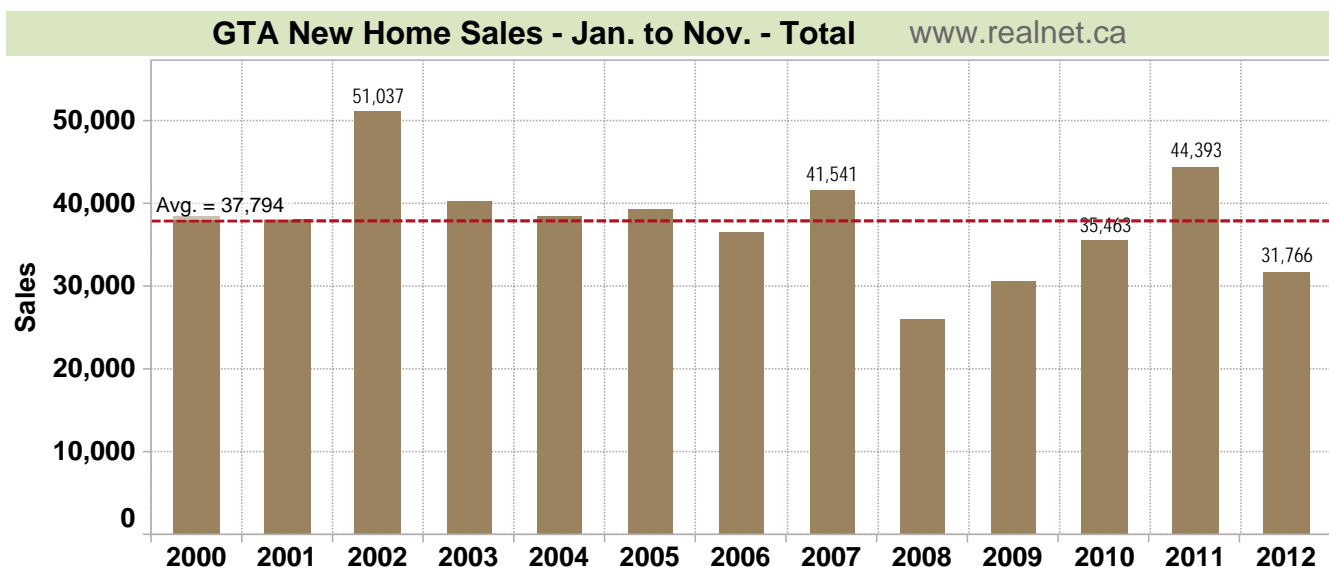
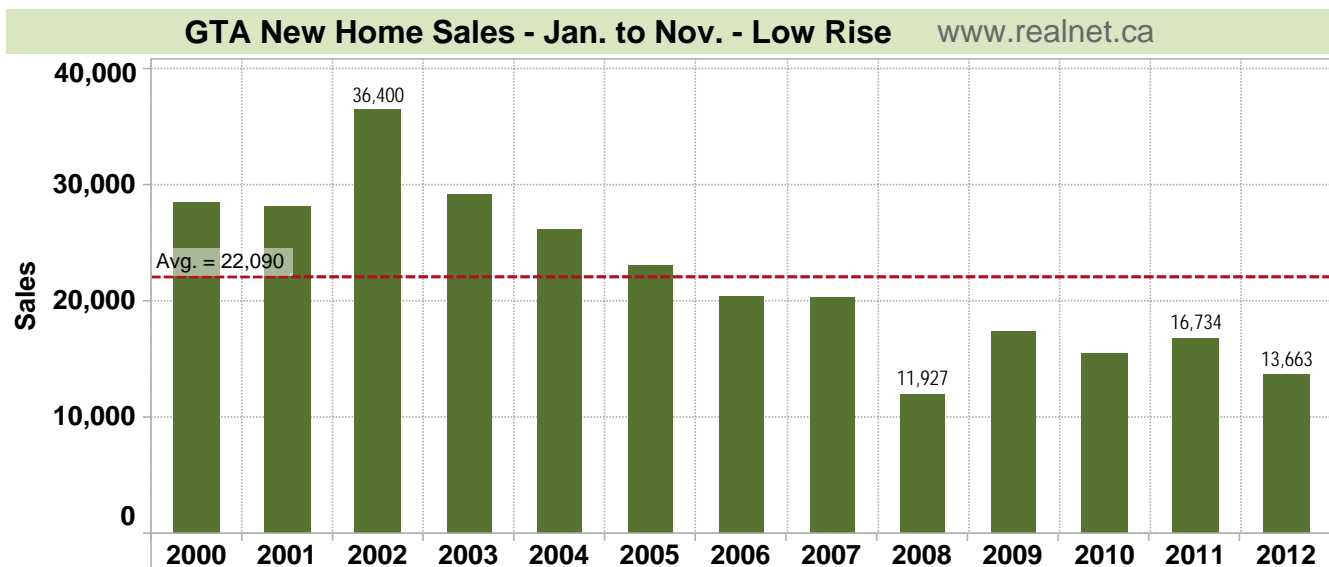
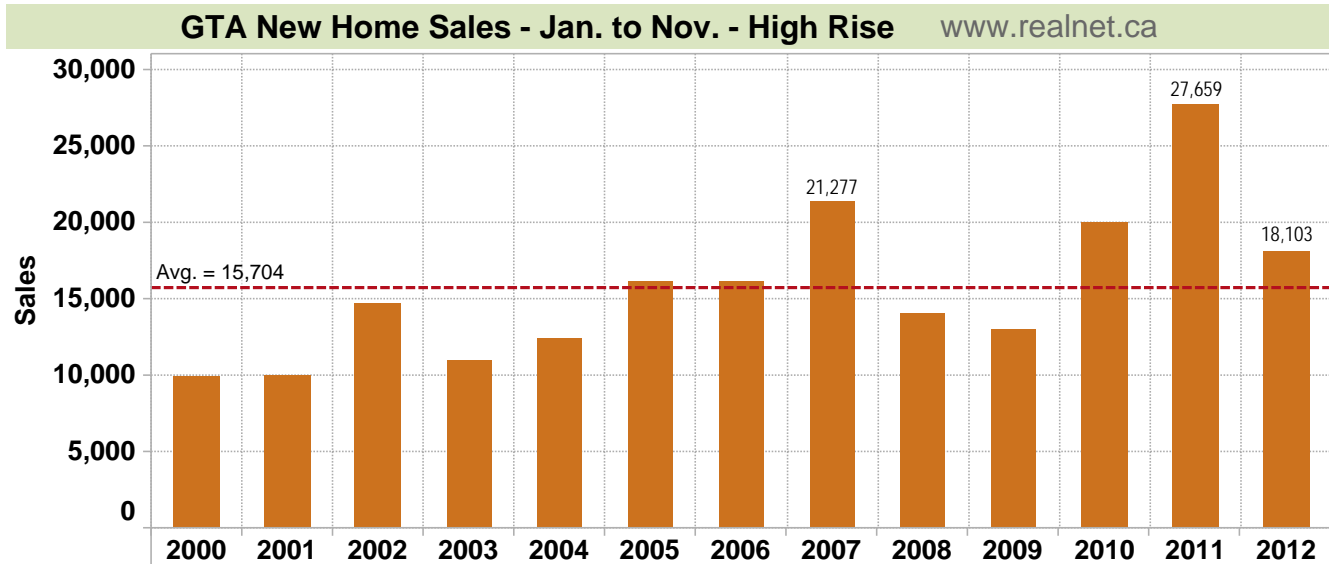
Low Rise	\$625,473
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High Rise	\$437,264
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New Home Sales Perspective

December 17, 2012

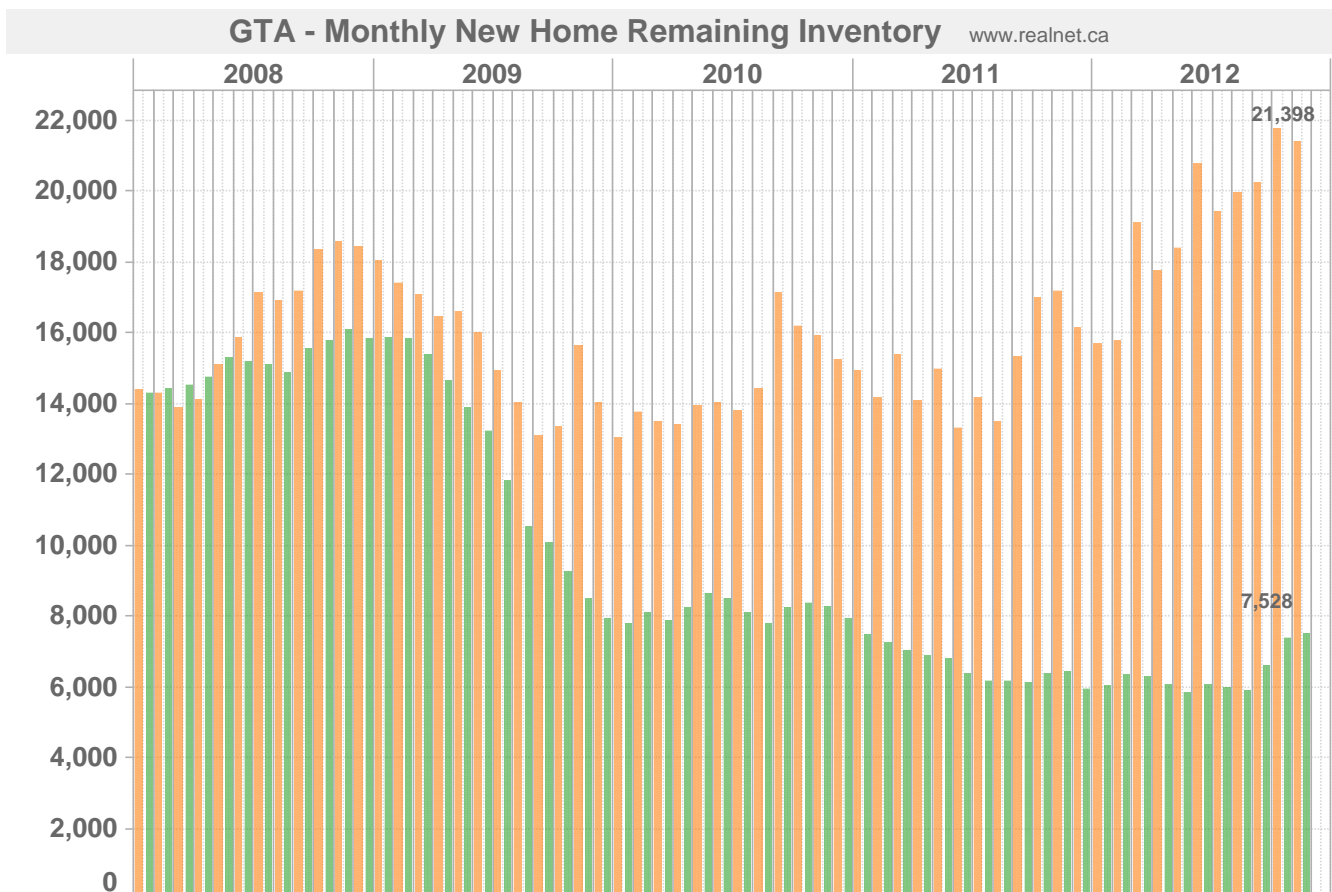
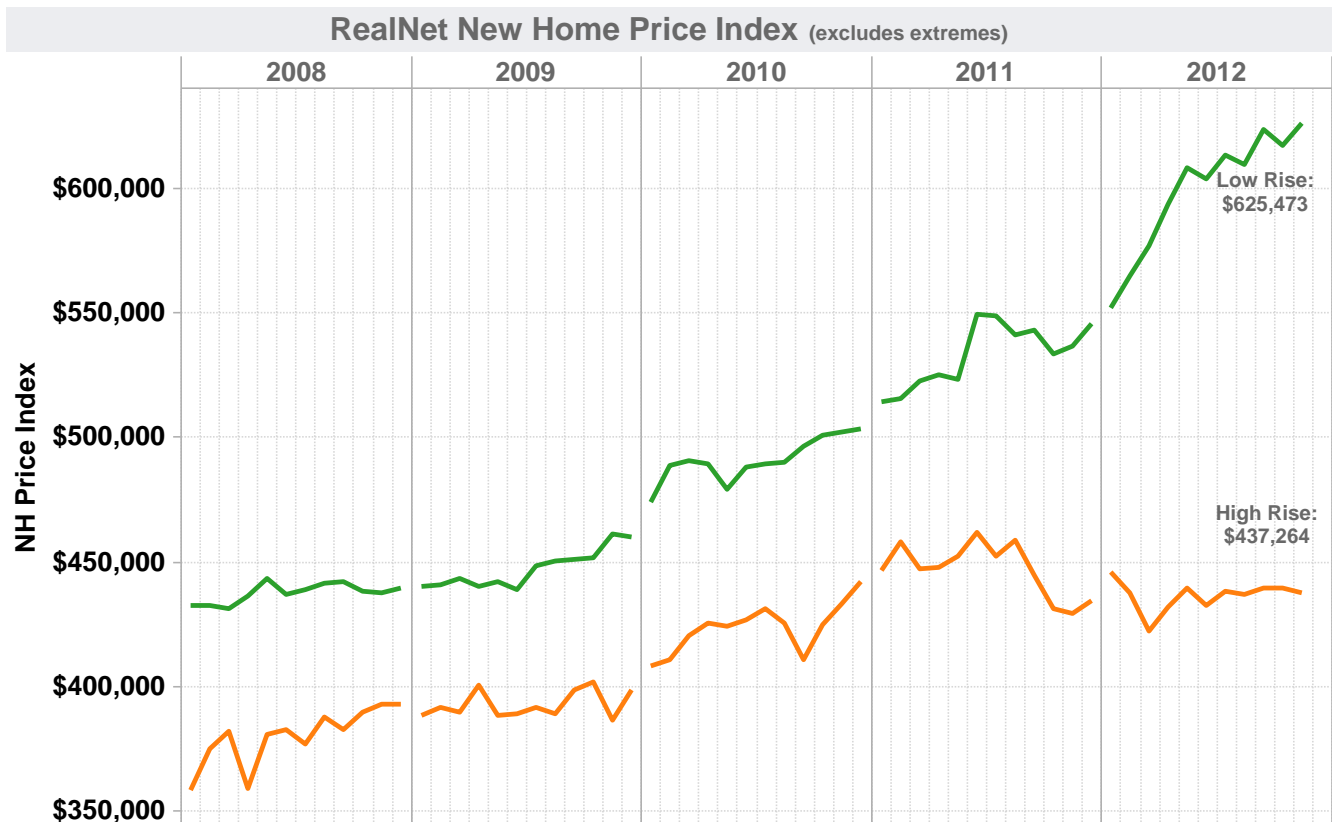


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New Home Pricing and Remaining Inventory

December 17, 2012



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About REALNET CANADA INC.

RealNet Canada Inc. is the most trusted central source of real estate information and information services in Canada, in both commercial real estate and new homes and condominiums. RealNet is the official source of new home information for the Building Industry and Land Development Association (BILD) and the Toronto Real Estate Board (TREB).

RealNet provides information products and services to over 40,000 industry professionals across North America.

The RealNet New Home Market Results for the Greater Toronto Area (GTA) are based on all active new home projects in the GTA with more than 15 units in either Low Rise (detached, semi-detached, townhouse or link) or High Rise (apartment, loft or stacked townhouse) new home projects.

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